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Employment	University of California, Davis (UC Davis) Department of Economics Assistant Professor	2017-present
	World Bank Headquarters Consultant, Latin America and Caribbean Region Consultant, South Asia Region	2009-2010 2010-2011
Education	Harvard University Ph.D. in Business Economics Thesis: Governance and Organization Limitations on the Delivery of Education	2017
	Catholic University of Rio de Janeiro (PUC-Rio) M.A. Economics	2009
	IBMEC-RJ B.A. Economics	2007
Fields	Development Economics, and its intersection with Public, Political and Organization Economics.	
Publications	“Corrupting Learning: Evidence from Missing Federal Education Funds in Brazil” (with Claudio Ferraz and Frederico Finan), <i>Journal of Public Economics</i> , October 2012, Vol.96, Issues 9-10: 712-726. [link]	
	“The Performance of Brazil in the WTO’s Dispute Resolution System ” (with Emanuel Ornelas) <i>Economia</i> 9(2), 265-284, May/August 2008 [link]	
Working Papers	“Political Turnover, Bureaucratic Turnover and the Quality of Public services” (with Mitra Akhtari and Laura Trucco) [link] <i>Revise and Resubmit, American Economic Review</i>	
	“Recognizing Performance: How Awards Affect Winners’ and Peers’ Performance in Brazil” [link] formerly distributed as Success Spills Over: How Awards Affect Winners’ and Peers’ Performance in Brazil	
Selected Work in Progress	“Do Research Findings Influence Policy? Experimental Evidence from 2,145 Brazilian Municipalities” (with Jonas Hjort, Gautam Rao, Juan Santini)	
	Abstract This paper investigates if research findings cause political leaders to enact policy change. To do so we use new types of experiments to measure elected heads of governments’ (i) demand for research and (ii) policy responses to supply of research. Collaborating with the National Confederation of Brazilian Municipalities gave us access to a sample of 2,145 municipalities and the agents’ mayors’ who control their policies. In one experiment, we find that mayors are willing to pay to learn the results of impact evaluations; update their posterior over the expected impact of a policy in their own municipality in the “correct” direction if informed of research findings; and pay more for types of studies that subsequently affect their beliefs more. They value larger-sample studies more, while not distinguishing on average between studies in rich or poor countries. In a second experiment, we find that providing mayors with research findings indicating positive, cost-effective impact of a simple policy (reminder-letters for tax enforcement) increases the probability that mayors implement the policy in their own municipality by 10 percentage points. In sum, this paper’s results provide the first direct evidence that political leaders who (know that they) have access to academic research translate research findings into policy change. Our estimates suggest that, when research has limited impact on policy practice, information frictions can be	

an important part of the explanation.

Awards and Fellowships	CASBS - Stanford Fellowship for Organizations and Their Effectiveness Summer Institute	07/2018
	Lemann Fellow	2016-present
	Lemann Brazil Research Fund (US\$102,700)	2018-2019
	Harvard dissertation completion fellowship	2016-2017
	Lemann Brazil Research Fund (US\$124,590)	2016-2017
	Weiss Family Program Fund (US\$75,000)	2015-2016
	LEAP - Lab for Economic Applications and Policy Research grant (US\$ 3,000)	2015-2016
Harvard Business school PhD Fellowship	2011-2016	
Papers in Conferences	Pacific Conference for Development Economics - USC	2019
	NBER Organization Economics Meetings	2018
	HCEO conference on Social Interactions and Education	2018
	National Tax Association - 110th Annual Conference on Taxation in Philadelphia	2017
	Stockholm School of Economics (SSE)- Public Sector Efficiency in Developing or Transition Countries conference	2017
	Harvard-Stanford-MIT-WB Empirical Management conference	2017
	The Northeast University Development Consortium (NEUDC)	2011-2016
Seminars	USC Center for Economic and Social Research (scheduled) (2019); Institute of Applied Economics Research-IPEA (Brazil) (2019); Inter-American Development Bank Research Department Seminar (2018); Warwick, Economics Department (2018); LSE, Government Department (2018); FGV-EESP, Economics department (Brazil)(2018); UBC, Economics Department (2018); MIT, Sloan School of Business (2018); UC-Davis Institute for Social Science (2018); UC Davis, joint ARE and Economics department (2017); George Washington University (2017); UCSB, Economics Department (2017); UIUC Economics Department (2017); UC Davis, Economics Department (2017); Bocconi University, Economics Department (Italy) (2017); EIEF (Italy) (2017); IESE (Spain) (2017); FGV-Rio, Economics Department (Brazil) (2017); Insper, Economics Department (Brazil) (2017); Harvard Labor and Public Finance Seminar. (2011-2016)	
Refereeing	<i>Quarterly Journal of Economics, American Economic Review, Review of Economics and Statistics, Journal of Development Economics, Economic Journal, Economic Development and Cultural Change, Journal of Public Economics, Journal of Human Resources, Journal of Development Economics, Quarterly Journal of Economics, World Development, American Economic Journal: Applied Economics, EconomiA (Brazil).</i>	
	Brazilian Econometric Society - <i>Encontro Brasileiro de Econometria</i> (Scientific Committee)	12/2018
	Pacific Conference for Development Economics - UC Davis (Scientific Committee)	March 2018
Teaching	Analysis of Economic Data (Undergrad), UC davis	2018-present
	Development as Effective Governments (Graduate), UC davis	2018-present
	Teaching Fellow: Public Economics in International Perspective (Graduate)), Harvard Kennedy School of Government (Professor Monica Singhal, 2015); Microeconomics I (Graduate), PUC-Rio (Professor Leonardo Rezende, 2007)	